

SCHOOL NUTRITION ASSOCIATION LISTING OF COURSE TOPICS BY KEY AREA, BASED ON USDA PROFESSIONAL STANDARDS TOPICS http://www.fns.usda.gov/sites/default/files/cn/ps_learningtopics.pdf Programs must be a minimum of 2 hours to qualify for Key Area Hours (can be bundled)

| KEY AREA 1 - (1000) NUTRITION | | | | | |
|--|---|---|--|---|--|
| (1100) Menu Planning | (1200) Nutrition | (1300) General Nutrition | | | |
| (1110) USDA Nutrition Requirements | (1210) Nutrition Activities | (1310) Dietary Guidelines for Americans, MyPlate & School Nutrition | | | |
| (1120) Cycle Menus | (1220) Classroom & Cafeteria Integration | (1320) General Nutrition | | | |
| (1130) Local Foods - Farm to School | (1230) School Gardens | | | | |
| (1140) Standardized Recipes | | | | | |
| (1150) Menu Analysis | | | | | |
| (1160) Special Diets, Including Food Allergies | | | | | |
| (1170) USDA Foods | | | | | |
| KEY AREA 2 - (2000) OPERATIONS | | | | | |
| (2100) Food Production | (2200) Serving Food | (2300) Cashier & Point of Service | (2400) Purchasing/Procurement | (2500) Receiving & Storage | (2600) Food Safety & HACCP |
| (2110) Standardized Recipes | (2210) Portion Sizes/Special Diets | (2310) Reimbursable Meals | (2410) Product Specifications | (2510) Inventory Management | (2610) HACCP |
| (2120) Food Production Records | (2220) Offer VS Serve | (2320) POS Financial Responsibility | (2420) Bid Solicitation & Evaluation | (2520) Receiving & Storage | (2620) Food Safety - General |
| (2130) Culinary Skills | (2230) Maintaining Food Quality & Appearance | (2330) Free or Reduced Identification | (2430) Purchase Food, Supplies & Equipment | (2530) Hold & Recall | (2630) Federal, State & Local Food Safety Regulations |
| (2140) Use & Care of Equipment | (2240) Serving Lines | | (2440) Food & Supplies Orders | | (2640) Food Safety Culture |
| (2150) CN Labeling, Crediting | | | (2450) Cooperative Purchasing Groups | | |
| | | | (2460) Contracts with FS Management Co. | | |
| | | KEY AREA 3 - (3000) | ADMINISTRATION | | |
| (3100) Free & Reduced Price Meal Benefits | (3200) Program Management | (3300) Financial Management | (3400) Human Resources & Staff Training | (3500) Facilities & Equipment Planning | |
| (3110) Eligibility | (3210) Staff Management | (3310) Meal Counting, Claiming, Managing Funds | (3410) Human Resources Management | (3510) Facility & Equipment Planning | |
| (3120) Direct Certification | | | | | |
| | (3220) Standardized Operating Procedures | (3320) Compliance with Regulations/Policies | (3420) Policies & Procedures | (3520) Equipment Purchasing & Maintenance | |
| | | | (3420) Policies & Procedures (3430) Training Plans & Tracking | | |
| | Procedures | Regulations/Policies | | | |
| | Procedures (3230) Healthy School Environment | Regulations/Policies (3330) Budgets | (3430) Training Plans & Tracking | | |
| | Procedures (3230) Healthy School Environment (3240) Emergency Plans | Regulations/Policies (3330) Budgets (3340) Financial Analysis | (3430) Training Plans & Tracking (3440) Retention, Promotion & Recognition (3450) Employee Health, Safety & | | |
| | Procedures (3230) Healthy School Environment (3240) Emergency Plans (3250) Water, Energy & Waste | Regulations/Policies (3330) Budgets (3340) Financial Analysis (3350) Pricing (3360) Communicate Financial | (3430) Training Plans & Tracking (3440) Retention, Promotion & Recognition (3450) Employee Health, Safety & Wellness | Maintenance | |
| (4100) Communications & Marketing | Procedures (3230) Healthy School Environment (3240) Emergency Plans (3250) Water, Energy & Waste | Regulations/Policies (3330) Budgets (3340) Financial Analysis (3350) Pricing (3360) Communicate Financial Information | (3430) Training Plans & Tracking (3440) Retention, Promotion & Recognition (3450) Employee Health, Safety & Wellness | Maintenance | |
| | Procedures (3230) Healthy School Environment (3240) Emergency Plans (3250) Water, Energy & Waste | Regulations/Policies (3330) Budgets (3340) Financial Analysis (3350) Pricing (3360) Communicate Financial Information | (3430) Training Plans & Tracking (3440) Retention, Promotion & Recognition (3450) Employee Health, Safety & Wellness | Maintenance | |
| Marketing | Procedures (3230) Healthy School Environment (3240) Emergency Plans (3250) Water, Energy & Waste | Regulations/Policies (3330) Budgets (3340) Financial Analysis (3350) Pricing (3360) Communicate Financial Information | (3430) Training Plans & Tracking (3440) Retention, Promotion & Recognition (3450) Employee Health, Safety & Wellness | Maintenance | |
| Marketing (4110) Strategic & Marketing Plans | Procedures (3230) Healthy School Environment (3240) Emergency Plans (3250) Water, Energy & Waste | Regulations/Policies (3330) Budgets (3340) Financial Analysis (3350) Pricing (3360) Communicate Financial Information | (3430) Training Plans & Tracking (3440) Retention, Promotion & Recognition (3450) Employee Health, Safety & Wellness | Maintenance | |
| Marketing (4110) Strategic & Marketing Plans (4120) Program Promotion | Procedures (3230) Healthy School Environment (3240) Emergency Plans (3250) Water, Energy & Waste | Regulations/Policies (3330) Budgets (3340) Financial Analysis (3350) Pricing (3360) Communicate Financial Information | (3430) Training Plans & Tracking (3440) Retention, Promotion & Recognition (3450) Employee Health, Safety & Wellness | Maintenance | |
| Marketing (4110) Strategic & Marketing Plans (4120) Program Promotion (4130) Customer Service | Procedures (3230) Healthy School Environment (3240) Emergency Plans (3250) Water, Energy & Waste | Regulations/Policies (3330) Budgets (3340) Financial Analysis (3350) Pricing (3360) Communicate Financial Information | (3430) Training Plans & Tracking (3440) Retention, Promotion & Recognition (3450) Employee Health, Safety & Wellness | Maintenance | |